From: Davar Shokoh-Alai

To: Microsoft ATR, Susan Alai

Date: 1/15/02 2:57pm **Subject:** Microsoft Settlement

How I wish the government would not try to force competitive advantages for one company over another. Accept this settlement but make it more fair for Microsoft and lower the requirements placed on a pro-consumer company that has opened doors for our country in unimaginable ways. When IBM tried to stranglehold us to their mainframes and Sunw to their boxes, and Oracle to their painful overcharged and painful to deploy database offerings, it was only Microsoft that dared to take on these big guys and offer more powerful and easier to use systems for customers.

Being in the technical management side of the house for 7+ years now and with 17+ years of business management experience, I know how hard it is to discern truth from error when it comes to technical offerings and respective sales pitches; however, it has been so clear that Microsoft is always looking for a way to make it easier to add technological advantages to businesses at a much lower cost. Meanwhile, IBM, Sunw and Oracle have continued to fight them at every front in order to keep the prices at unreachable places and charge us their outrageous consulting fees to deploy their "solutions".

I can not believe how much Microsoft has agreed to give into the government just to settle this and allow our economy to move forward once again! What is even more unbelievable is that 9 of the state attorneys are trying to get more for the competitive companies in their states. Maybe it is considered politics as usual, but it needs to stop now. Settle this case but make it a lot better for Microsoft since they have gone so far in their offer to settle this case.

disclosure: I have sold IBM, Microsoft and Oracle solutions and speak from across the board experience.